



Bayer PLUS “3+” Vegetable Program

2020

PROGRAM OBJECTIVE

To reward growers for investment in best-in-class agronomic solutions in vegetable production.

PROGRAM PERIOD

The 2020 market year is September 1, 2019 – August 31, 2020

QUALIFYING GROWERS

- Growers who purchase in Alabama, Arkansas, Connecticut, Delaware, Florida, Georgia, Louisiana, Maine, Maryland, Massachusetts, Michigan, Mississippi, New Hampshire, New Jersey, New York, North Carolina, Ohio, Pennsylvania, Rhode Island, South Carolina, Tennessee, Texas, Vermont, Virginia and/or West Virginia.
- Growers 2020 Market Year purchase(s) must meet the following criteria:
 - Minimum of 3 Innovation Products
 - Minimum of \$50,000 of Innovation Products

INCENTIVE

QUALIFYING PRODUCTS	ELEMENTS	INCENTIVE***								
<p>Innovation Products Movento® Insecticide Brands (including Movento 240 SC and Movento MPC) Luna® Experience Fungicide Luna® Sensation Fungicide Luna® Tranquility Fungicide Sivanto® Insecticide Brands (including Sivanto® HL and Sivanto® Prime) Velum® Prime Nematicide</p> <p>Veg. Portfolio Products Aliette® Fungicide Baythroid® XL Insecticide Flint/Flint® Extra Fungicide Leverage® 360 Insecticide Oberon® 2SC Insecticide Previcur® Flex Fungicide Proline® 480 SC Fungicide Propulse® Fungicide Serenade® ASO Fungicide Serenade® Opti Fungicide</p>	<p>Growers will qualify by purchasing:</p> <p>1) At least 3 Innovation Products</p> <p>2) Purchase a minimum of \$50,000 of innovation products</p>	<p>Rebate grower cash incentive % will be based on total dollar value of all Innovation Product Brands + Vegetable Portfolio Product Brands. The percentage of rebate is determined by the number of Innovation Product Brands purchased as outlined below:</p> <table border="1"> <thead> <tr> <th># of Innovation Products</th> <th>Incentive*</th> </tr> </thead> <tbody> <tr> <td>3</td> <td>3%</td> </tr> <tr> <td>4</td> <td>4%</td> </tr> <tr> <td>5 or more</td> <td>5%</td> </tr> </tbody> </table> <p>*Incentive is calculated based on Redemption Price (SAP Base Invoice Price)</p> <p>**Incentivized purchases do not qualify for payment in any other 2020 Bayer PLUS Programming</p>	# of Innovation Products	Incentive*	3	3%	4	4%	5 or more	5%
# of Innovation Products	Incentive*									
3	3%									
4	4%									
5 or more	5%									



PLUS

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PROGRAM PAYMENT

- Incentive determined by number of Innovation Products that meet the Qualifying Purchase Minimums.

# OF INNOVATION PRODCUTS	INCENTIVE
3	3%
4	4%
5 or more	5%

*** Incentivized purchases do not qualify for payment in any other 2020 Bayer PLUS Programming.

PROGRAM REQUIREMENTS

- Purchases receiving incentives in this rebate offer are ineligible for incentives in other Bayer PLUS rebate offers.
- Growers must operate in qualifying geography and purchase from an authorized retailer between 9/1/2019 and 8/31/2020.
- Growers must have at least \$500.00 in Bayer PLUS rebates at the time of redemption to claim incentive.
- Redemptions requested between May 1, 2020 and October 31, 2020 will be limited to 50% of the grower's estimated incentives at the time of redemption and must exceed \$500.00.

PROGRAM TERMS

- Percentage rebates are based on the Bayer Redemption Price or List Price.
- All payments under this program are based on grower data submitted by authorized retailers. Grower sales data must include Tech ID and/or Grower Loyalty ID, be submitted via approved electronic means by retailers no later than September 11, 2020 and is subject to validation (must be Valid Grower Sales).
- All incentives redemptions must be requested by and paid at the direction of the Grower.
- Redemption of incentive must be requested between May 1, 2020 and April 30, 2021 via Bayer PLUS website or Bayer Customer Interaction Center and requires validation of necessary redemption information and activation of Bayer PLUS account. Incentives not redeemed on May 1, 2021 will be automatically forfeited.



PLUS

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PROGRAM CONDITIONS

1) BAYER CROPSCIENCE LP AND ITS AFFILIATES ("Bayer") RESERVES THE RIGHT TO MODIFY OR WITHDRAW THIS PROGRAM OR ANY PORTION THEREOF WITHOUT PRIOR NOTICE.

2) Grower programs are an important part of the marketing strategy for Bayer. If a grower purchases Bayer products from a source other than Bayer (or Bayer authorized retailer) Bayer retains the option to deny payment to the grower under the terms of the grower program. Only products purchased from Bayer or another Bayer authorized entity and sold to growers are eligible for grower program payment.

3) No commission, incentive, rebate, refund, discount or other promotional payment shall be paid on units of eligible products under market funding programs where the sale is executed via an online electronic point of sale system unless approved by Bayer in writing.

4) Growers will forfeit rebates if products are resold outside of the Bayer's authorized distribution or retail network.

5) All federal, state, or local taxes on payments received under this program are the sole responsibility of the payment recipient, and not of Bayer or its agents.

6) Bayer reserves the final decision, in its absolute discretion, on whether purchasers are valid growers.

7) Fraudulent reporting of purchase or sales information or documentation that Bayer, in its absolute discretion, believes are not made in good faith are not made in the ordinary course of business or are made with the purpose of manipulating program earnings, will be grounds for withholding or invalidating all program payments or reimbursement of any payments already made as well as immediately terminating distributor's contract.

8) Bayer reserves for a period of three (3) years from the 2020 Marketing Year the right to audit compliance with all conditions and provisions of this program or other Bayer offers which includes, but is not limited to, an audit of retailer's or grower's books/records and an inspection of facilities. Any retailer or grower found to have submitted false or fraudulent information would be responsible for the cost of the program audit and forfeiture of the applicable program payments. If retailer or grower does not have the proper documentation for the three (3) year audit term, Bayer may treat such lack of valid documentation as if the sales were invalid and not properly made and subject to payment of the cost of the audit and forfeiture of program payments.

9) All information provided by Bayer regarding individual program earnings is a good faith estimate of total earnings potential. Bayer will calculate actual total program earnings and payments, at its sole discretion.

10) Bayer reserves the right to debit future payments due or otherwise seek reimbursement if errors are discovered after payments have been issued.

Disclaimer Statement

Bayer CropScience LP registers its products in the United States in accordance with and to meet U.S. regulatory standards. Such products are sold for labelled uses only and must be used only in accordance with all label instructions. Bayer recognizes that growers and exporting entities can participate in the global export markets for their commodities. However, standards, interpretation of those standards and testing procedures can vary significantly from country to country, and are subject to change. As such, while it will strive to assist growers by providing available information, Bayer **cannot guarantee** that meeting U.S. residue or tolerance standards will ensure compliance with maximum residue levels (MRLs) or other standards in place in importing countries. Growers and exporting entities are responsible to educate themselves about export markets and their requirements. If a grower or exporter is concerned about meeting any MRLs for an active ingredient or related metabolite, then testing for residues should be considered as an option to ensure residue levels are compliant with the applicable MRL.

ALWAYS READ AND FOLLOW PESTICIDE LABEL DIRECTIONS. The distribution, sale, or use of an unregistered pesticide is a violation of federal and/or state law and is strictly prohibited. Check with your local dealer or representative for the product registration status in your state.

Not all products are registered in all states and may be subject to use restrictions. The distribution, sale, or use of an unregistered pesticide is a violation of federal and/or state law and is strictly prohibited.

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For additional product information, please call toll-free 1-866-99-BAYER (1-866-992-2937) or visit our website at www.CropScience.Bayer.us. Bayer CropScience LP, 800 North Lindbergh Boulevard, St. Louis, MO 63167.

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